

## A Good Address Fortified with a Good Appearance

will carry you a long ways on the road to achievement. The address you acquire from experience, the appearance you buy from the "Specialists in Men's Wear." Buy a suit for the boy, or a hat or pair of shoes. A suit or hat for a husband or father would certainly be a welcome gift. There's none better than those we have from \$10 to \$22.50. Shoes \$2.50 to \$6.50. Natty Ties, 25, 50, 75c and \$1.00. Shirts, 75c, \$1.00, \$1.50 and \$2.50. Underwear, \$1.00 to \$6.00 per suit. **Buy Now for Christmas.**

**The John White Store,**  
Specialists in Men's Wear.  
Phone 225. 205-207 S. Palafox.

### MEN OF LARGE BUSINESS INTERESTS—

Nearly every one of them—carry a half, or even one or two million dollars life insurance, for the protection of family and business. Now, if it pays such men to invest their money in life insurance when they can avail themselves of the very best investments in other lines of business, what must it do for the man or woman of small property or income who has limited facilities for investing? Better get an endowment policy in the Equitable.

Insurance, Fire, Life. **Knowles Bros.** Gen'l Agts  
Pensacola

### The Union Central Life

has a lower death rate, lower expense rate, and higher interest rate than any company doing business in Florida. It should be easy for you to decide the rest.

**B. S. Williams, General Agent.**

### Iron Works and Supply Co.

Manufacturers and Repairers of  
**MACHINERY AND BOILERS**  
FORGINGS, MILL AND STEAMSHIP SUPPLIES  
STEAMSHIP REPAIRS A SPECIALTY  
Prompt attention given to all orders, day or night. Agents for James McKay & Co.'s celebrated Log and Timber Dogs, also Chains of all descriptions.  
Office Phone 123. Residence Phone 1029. **PHIL WITTMAN, Mgr.**  
P. O. Box 123.

### E. B. ACOSTA & CO.

Wholesale and Retail Dealers in

### COAL WOOD AND ICE

Order Your  
**ICE, COAL and WOOD**  
from the  
**Consumers' Ice and Fuel Company.**  
Office—Corner Chase and Tarragona. Phone 259.

## WEEKLY REVIEW OF SOUTHERN INDUSTRIES

### New Corporations Formed in Dixie Land During the Week Just Passed.

Chattanooga, Tenn., Dec. 14.—The approach of the holiday season brings no apparent disturbance of the industrial wave that is sweeping over the south. The Tradesman presents a list of the new industries established in the south during the week ending yesterday, a careful perusal of which will convince anyone that much capital continues to find lodgment in this section in many avenues of development. A coal mining company with a capital of \$1,000,000 is reported from West Virginia. The state of Missouri reports a long list of new concerns, among which are mining and investment companies, electric light plants etc. Texas has a variety of new plants, among them a cotton gin. From Louisiana are reported heavy investments, which include two lumber companies, a sugar refinery and an electric light plant. A \$200,000 cotton mill and a cotton gin are among the week's reports from Georgia. Sixteen states are represented in The Tradesman's weekly list, which is as follows:

**Alabama.**  
Dothan—\$50,000 lumber company.  
Birmingham—\$12,000 bottling works \$10,000 box and basket factory (projected).  
Guntersville—Water works.  
Russellville—\$5,000 manufacturing and development company.  
Jasper—Ice and fuel company.  
**Arkansas.**  
Forrest City—Cotton compress; \$10,000 manufacturing company.  
Fort Smith—\$10,000 casket and novelty company.  
Whelen Springs—\$30,000 lumber company.  
McGehee—Cotton compress.  
**Florida.**  
De Land—\$50,000 gas and ice company.  
**Georgia.**  
Sparks—Cotton gin.  
Atlanta—\$50,000 refrigerator factory.  
Savannah—Packing plant.  
McDonough—\$200,000 cotton mill.  
Indian Territory.  
Comanche—Cotton gin.  
South McAlester—Oil and gas company.  
Ada—\$25,000 loan and trust company.  
**Kentucky.**  
Augusta—Electric light plant.  
Campton—\$8,000 fuel and light company.  
Middlesboro—\$30,000 coal mining company.  
**Louisiana.**  
New Orleans—Electrical and mechanical supply company; \$50,000 lumber and exporting company; \$100,000 marble and granite company; \$200,000 lumber company.  
Hahnville—Saw mill.  
Dunkin—\$300,000 sugar refinery.  
Plaquemine—\$100,000 cooperative company.  
Robeline—Electric light plant.  
Ruston—Telephone system.  
**Mississippi.**  
Mize—\$5,000 cotton gin.  
Laurel—\$5,000 manufacturing company.  
**Missouri.**  
St. Louis—Investment company; manufacturing company; \$250,000 zinc mining company; \$50,000 investment company; \$15,000 ice and fuel company; \$15,000 automobile company.  
Marcelline—\$20,000 electric light plant.  
Kansas City—\$5,000 land company; \$10,000 heating and plumbing company; \$100,000 land company.  
Ozark—\$15,000 light company.

**"old joe" whiskey**  
"here's looking at you"  
good cheer and satisfaction when you drink "old joe"  
particularly pleasing because it's always good—enormously popular.  
full measure—convenient package moderate price—sold everywhere  
**"b & b" atlanta**

### TURPENTINE STILL.

**McMillan Bros. Co.**  
Manufacturers,  
MOBILE, ALABAMA.

Joplin—\$50,000 zinc company; lime works.  
Aurora—250-ton zinc mill.  
Macoon—\$10,000 investment company.  
Mount Zion—Telephone company.  
**North Carolina.**  
High Point—\$125,000 concrete works; \$100,000 oil company.  
Asheville—\$85,000 tale company.  
Lumberton—\$25,000 lumber company.  
Norwood—\$25,000 lumber company.  
Dillsboro—\$25,000 mining company.  
West End—\$10,000 concrete works.  
**Oklahoma.**  
Guthrie—Telephone company; \$35,000 transit company.  
Lawton—Gas plant.  
Cetus—\$25,000 telephone company.  
Davenport—\$5,000 telephone company.  
Perry—\$35,000 mill and elevator company.  
Oklahoma City—\$100,000 investment company.  
Mountain View—Building company.  
**South Carolina.**  
Bennettville—\$15,000 hardware company.  
**Tennessee.**  
Memphis—\$15,000 creamery.  
Waterson—Electric light plant.  
Chattanooga—Cement stone works; \$25,000 development company.  
**Texas.**  
El Campo—\$50,000 oil company.  
New Braunfels—Pottery.  
Waxahachie—Cotton storage company.  
Houston—\$50,000 lumber company; \$100,000 rice company.  
Timpson—\$8,000 manufacturing company.  
Stamford—\$15,000 hardware company.  
Fort Worth—\$40,000 ice factory.  
Cleburne—Laundry.  
Stamford—\$10,000 laundry.  
Alvin—\$20,000 brick, tile and power company.  
Woodland—Saw mill.  
**Virginia.**  
Norfolk—\$10,000 paper manufacturing company; \$50,000 engineering company; \$100,000 development company.  
Dayton—\$10,000 land company.  
Richmond—\$20,000 saddle and leather factory.  
Gholsonville—Saw mill.  
Abingdon—\$200,000 pump factory.

"Suffered day and night the torment of itching piles. Nothing helped me until I used Doan's Ointment. It cured me permanently."—Hon. John R. Garrett, Mayor, Girard, Ala.

## MARKETS

Naval Stores.  
Savannah, Ga., Dec. 14.—The naval stores market closed today as follows:  
WW.....5 40  
WG.....5 15  
N.....4 90  
M.....4 52½  
K.....4 02½  
I.....3 52½  
H.....3 45  
G.....3 35  
F.....3 25  
E.....3 15  
D.....3 10  
C.....3 05  
Spirits Turpentine, 64 cents.

### AUSLEY & CO.'S REPORTS

Liverpool Cotton Market.

	Close
Jan.-Feb.	6.15
Feb.-Mar.	6.20
Mar.-Apr.	6.25
Apr.-May	6.28
May-June	6.32
June-July	6.34
July-August	6.35
August-September	6.35
September-October	6.35
October-November	6.12
November-December	6.12
December-January	6.12

Liverpool Spots, 6.23 Sales 7000

### New York Cotton Market.

	Open	High	Low	Close
Jan.	11.55	11.59	11.47	11.56-5
February	11.55	11.59	11.47	11.56-5
March	11.53	11.51	11.79	11.83-4
April	11.53	11.51	11.79	11.83-4
May	11.53	11.51	11.79	11.83-4
June	11.53	11.51	11.79	11.83-4
July	12.01	12.13	11.98	12.05-6
August	12.01	12.13	11.98	12.05-6
September	12.01	12.13	11.98	12.05-6
October	12.01	12.13	11.98	12.05-6
November	12.01	12.13	11.98	12.05-6
December	12.01	12.13	11.98	12.05-6

New York Spots, 12c  
N Orleans Spots, 11½ Sales 1250

Ausley & Co.'s Daily Cotton Letter  
New York, Dec. 14.—The English markets this morning were from 1 to 2 points higher when at least 10 higher was looked for resulting in a decline of from 8 to 10 points in American markets. The English spinners still persistently refuse to enter the market at present figures nor do we hardly think they will do so now to any extent until after the holidays. We think the American spinners are better supplied with the raw material and could remain out of the market for some time to come if necessary. The professional element are gradually drawing in their lines and do not seem to care to enter into any new commitments until the holiday season is over.

The demand for American goods from the far east, now that the war is over has increased enormously and many spinners are sold far ahead. The demand for American cotton, in the raw state, from Japan has also increased materially but the demand from that quarter of the world decreases rapidly as the price grows higher.  
The production of cotton from other parts of the world has increased on account of the higher prices for the past two years and English and Continental spinners have more to draw from in that direction than ever before. Weather conditions all over the belt are bad, necessarily causing a falling off in the movement.  
All indications point to a small crop this season and we think the world can and will take care of an even larger crop than the present one at materially higher prices than those prevailing at the present time, but we rather anticipate a scalping market until after the holiday season is over but incline to the long side on recessions.

A healthy man is a king in his own right; an unhealthy man is an unhappy slave. Burdock Blood Bitters builds up sound health—keeps you well.

## A SATISFIED PURCHASER

The base to the building of a solid business. Christmas is coming. Before buying a Christmas overcoat, shoes, or anything in furnishing, satisfy yourself before doing so. Inspect every stock in the city, and see us last. We guarantee satisfaction. Any article bought of us, if returned the same day, we will cheerfully refund money or satisfy you. Be sure now to see us last, we will down them all. Yours for good merchandise at low figures.

## M. & O. CLOTHING STORE

Phone 1155. 323 S. Palafox.

## AUSLEY & COMPANY,

COMMISSION BROKERS,

11 WEST INTENDENCIA STREET, PENSACOLA, FLA.

Private Wires N. Y., N. O., and Chicago.

**COTTON, STOCKS, GRAIN, PROVISIONS and BONDS**

Bought and Sold on Margin or for Investment.

Reference: First National and Peoples Banks.

Phone 1173

## Protection



was afforded the wives and sweethearts of ancient Roman Knights. A fire insurance policy assures you the same protection if your house burns down.

**We Light More Fires During Holidays**

than other days. Danger of fire is necessarily greater. Have us issue one of our policies to cover you in case of loss. You'll feel safer by taking our advice.

## McDAVID-HYER COMPANY,

AGENTS NEW YORK LIFE INSURANCE CO.  
7 SOUTH PALAFOX STREET, PHONE 700.  
PENSACOLA, FLA.



## What Will You Give the Men Folks for Christmas?

It's a hard proposition, but easily solved, if you will just drop in at The Big Store and look over their elegant line of suitable presents for the most fastidious husband, father, brother or sweetheart.

**The swellest line of Men's Suits to be found in the city from \$10 to \$22.50.**

**Beautiful line of Bath Sets, consisting of Bath Robe, Slippers, Friction Gloves, and two elegant Bath Towels, prices from \$6.50 to \$10. Single Bath Robes, \$3.50, \$4 and \$5.**

**Newest and nobbiest line of Fancy Vests to be found in the city, \$1.50 to \$4.**

**Hats! Hats! Hats! For Men and Boys. Stetson, No-Name and Metz, \$3.50 and \$4, \$2.50 and \$3, \$1.50 and \$2.**

**Full line Dress Suit Cases, Trunks, Traveling Bags and Valises.**

**Full line of Gloves ranging from 50c to \$2 per pair for both Men and Boys.**

**The Greatest line of Boys' Knee Pants Suits that money and skill can produce, from \$1.50 to \$7.50 per suit.**

**Hosiery and Underwear in all the newest and nobbiest weaves.**

**Cravenettes and Overcoats, new line of nobby styles, popular prices.**

**Neckwear! Oh, My! The most magnificent line of the very swellest holiday Ties that The Big Store has ever shown and you can just bet they will make your sweetheart smile; and just think, for only 25 and 50c the Tie. Come early and get the pick.**

## WILLIAM JOHNSON & SON.